

| Line #                       | 2021 OR CURRENT PRODUCTION YEAR SUV'S                                                                                                                                                                                                        |                                                                             |              | BAXTER CDJRF<br>OF LINCOLN | GENE STEFFY<br>AUTO GROUP | HUSKER AUTO<br>GROUP LLC | SID DILLON<br>CHEVROLET BUICK | SID DILLON FORD<br>(EXPEDITION) | SID DILLON FORD<br>(EXPLORER) |              |
|------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------|----------------------------|---------------------------|--------------------------|-------------------------------|---------------------------------|-------------------------------|--------------|
|                              | DESCRIPTION                                                                                                                                                                                                                                  | QTY                                                                         | UOM          | UNIT PRICE                 | UNIT PRICE                | UNIT PRICE               | UNIT PRICE                    | UNIT PRICE                      | UNIT PRICE                    |              |
| 1                            | 2021 OR CURRENT PRODUCTION YEAR<br>LARGE 7 PASSENGER SUV'S FFV E85                                                                                                                                                                           | 11                                                                          | EA           | NO BID                     | NO BID                    | NO-BID                   | NO BID                        | NA                              | \$ 27,930.00                  |              |
|                              | E85=UNITS CAPABLE OF OPERATING ON A FUEL MIXTURE OF UP TO 85% ETHANOL/15% UNLEADED GASOLINE WITHOUT ADDITIONAL CHANGE OR CONVERSION<br>A SEPARATE BID IS REQUESTED IF BIDDING ALTERNATIVE FUEL VEHICLES. A SEPARATE CONTRACT MAY BE AWARDED. |                                                                             |              |                            |                           |                          |                               |                                 |                               |              |
|                              | WHEELBASE: MINIMUM OF 116"                                                                                                                                                                                                                   |                                                                             |              | NO BID E85                 |                           | NO-BID                   |                               |                                 |                               |              |
|                              | MINIMUM TIRE SIZE: 17"                                                                                                                                                                                                                       |                                                                             |              |                            |                           |                          |                               |                                 |                               |              |
|                              | MAKE:                                                                                                                                                                                                                                        |                                                                             |              |                            |                           |                          |                               |                                 | FORD                          |              |
|                              | MODEL:                                                                                                                                                                                                                                       |                                                                             |              |                            |                           |                          |                               |                                 | EXPLORER                      |              |
|                              | SERIES, CODE, TRIM LEVEL:                                                                                                                                                                                                                    |                                                                             |              |                            |                           |                          |                               |                                 | K8B-BASE                      |              |
|                              | ENGINE (MINIMUM OF 3.5L V6):                                                                                                                                                                                                                 |                                                                             |              |                            |                           |                          |                               |                                 | 3.3L                          |              |
|                              | 4X4 OR AWD:                                                                                                                                                                                                                                  |                                                                             |              |                            |                           |                          |                               |                                 | 4X4                           |              |
|                              | DELIVERY ARO:                                                                                                                                                                                                                                |                                                                             |              |                            |                           |                          |                               |                                 | 40-120                        |              |
|                              | MSRP \$:                                                                                                                                                                                                                                     |                                                                             |              |                            |                           |                          |                               |                                 | \$ 36,220.00                  |              |
|                              | 2                                                                                                                                                                                                                                            | 2021 OR CURRENT PRODUCTION YEAR<br>LARGE 7 PASSENGER SUV'S E15<br>COMPLIANT | 11           | EA                         | \$ 28,371.00              | \$ 28,506.00             | \$ 29,999.00                  | \$ 40,173.00                    | \$ 40,973.00                  | \$ 27,930.00 |
|                              | E85=UNITS CAPABLE OF OPERATING ON A FUEL MIXTURE OF UP TO 85% ETHANOL/15% UNLEADED GASOLINE WITHOUT ADDITIONAL CHANGE OR CONVERSION<br>A SEPARATE BID IS REQUESTED IF BIDDING ALTERNATIVE FUEL VEHICLES. A SEPARATE CONTRACT MAY BE AWARDED. |                                                                             |              |                            |                           |                          |                               |                                 |                               |              |
|                              | WHEELBASE: MINIMUM OF 116"                                                                                                                                                                                                                   |                                                                             |              |                            |                           |                          |                               |                                 |                               |              |
| MINIMUM TIRE SIZE: 17"       |                                                                                                                                                                                                                                              |                                                                             |              |                            |                           |                          |                               |                                 |                               |              |
| MAKE:                        |                                                                                                                                                                                                                                              |                                                                             | DODGE        | DODGE                      | CHEVROLET                 | CHEVROLET                | FORD                          | FORD                            |                               |              |
| MODEL:                       |                                                                                                                                                                                                                                              |                                                                             | DURANGO      | DURANGO                    | TRAVERSE                  | TAHOE                    | EXPEDITION                    | EXPLORER                        |                               |              |
| SERIES, CODE, TRIM LEVEL:    |                                                                                                                                                                                                                                              |                                                                             | SXT AWD      | WDEL 75 / 2BA SXT          | 2FL-INW56-LT              | CK10706-1FL              | U1G-XL                        | K8B-BASE                        |                               |              |
| ENGINE (MINIMUM OF 3.5L V6): |                                                                                                                                                                                                                                              |                                                                             | 3.6L V6      | 3.6L V6                    | LFV 3.6L V6 SIDI VVT      | 5.3L                     | 3.5L                          | 3.3L                            |                               |              |
| 4X4 OR AWD:                  |                                                                                                                                                                                                                                              |                                                                             | AWD          | AWD                        | AWD                       | 4X4                      | 4X4                           | 4X4                             |                               |              |
| DELIVERY ARO:                |                                                                                                                                                                                                                                              |                                                                             | 120 DAYS     | 90 TO 120                  | 35/120 DAYS               | 40-120                   | 30-120                        | 40-120                          |                               |              |
| MSRP \$:                     |                                                                                                                                                                                                                                              |                                                                             | \$ 38,565.00 | \$ 38,150.00               | \$ 40,151.25              | \$ 52,656.00             | \$ 55,665.00                  | \$ 36,220.00                    |                               |              |

| THE OPTIONS SHALL MEET OR EXCEED THE FOLLOWING REQUIREMENTS THAT ARE EXCEPTIONS TO SPECIFICATION AND MUST BE FACTORY INSTALLED UNLESS OTHERWISE NOTED IN SPECIFICATION.<br>QUOTES MUST BE FURNISHED FOR ITEMS LISTED BELOW, IF NOT INCLUDED AS STANDARD EQUIPMENT OR REQUIRED IN MAIN PART OF THIS SPECIFIATION. |                                                                                          |    |    |                                                     |                                            |                                          |                                |                                            |                                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|----|----|-----------------------------------------------------|--------------------------------------------|------------------------------------------|--------------------------------|--------------------------------------------|-------------------------------------------|
| THE OPTION LINES BELOW MAY VARY FROM VEHICLE TO VEHICLE. MAKE SURE TO REMOVE THE LINES THAT DON'T APPLY AND ADD OR MAKE SURE THE LINES THAT DO APPLY ARE IN THE LIST BELOW.<br>DELETE THIS LINE ON THE FINAL VERSION FOR EACH SPECIFICATION GROUP.                                                               |                                                                                          |    |    |                                                     |                                            |                                          |                                |                                            |                                           |
| 3                                                                                                                                                                                                                                                                                                                | ENGINE (OTHER)<br>PLEASE SPECIFY ENGINE SIZE:                                            | 11 | EA | \$ 10,613.00<br>5.7L V8 HEMI                        | NA                                         | NA                                       | NA                             | NA                                         | NA                                        |
| 4                                                                                                                                                                                                                                                                                                                | HEAVY DUTY BENCH FRONT SEAT WITH<br>LUMBAR SUPPORT<br>(DEDUCT)                           | 11 | EA | DEDUCTION BID PRICE:<br>NA                          | NA                                         | DEDUCTION BID PRICE:<br>NA               | DEDUCTION BID PRICE:<br>NA     | DEDUCTION BID PRICE:<br>NA                 | DEDUCTION BID PRICE:<br>NA                |
| 5                                                                                                                                                                                                                                                                                                                | 40-40 POWER BUCKET ELECTRIC SEATS                                                        | 11 | EA | \$ 2,610.00<br>INCL ITEM 18                         | NA                                         | DRIVER ONLY                              | \$ 650.00                      | \$ 380.00                                  | \$ 330.00                                 |
| 6                                                                                                                                                                                                                                                                                                                | 40-40 MANUAL CLOTH BUCKET SEATS                                                          | 11 | EA | INCL                                                | STD                                        | NA                                       | \$ 600.00                      | NA                                         | NA                                        |
| 7                                                                                                                                                                                                                                                                                                                | FACTORY INSTALLED CONSOLE<br>BETWEEN FRONT SEATS<br>(DEDUCT)                             | 11 | EA | DEDUCTION BID PRICE:<br>NA<br>CONSOLE IS STD EQUIP. | DEDUCTION BID PRICE:<br>STD                | DEDUCTION BID PRICE:<br>NA               | DEDUCTION BID PRICE:<br>\$0.00 | DEDUCTION BID PRICE:<br>NA                 | DEDUCTION BID PRICE:<br>NA                |
| 8                                                                                                                                                                                                                                                                                                                | THIRD REAR SEAT REMOVED<br>(DEDUCT)                                                      | 11 | EA | DEDUCTION BID PRICE:<br>\$ 986.00                   | DEDUCTION BID PRICE:<br>\$ 950.00          | DEDUCTION BID PRICE:<br>NA               | DEDUCTION BID PRICE:<br>\$0.00 | DEDUCTION BID PRICE:<br>\$ 466.00          | DEDUCTION BID PRICE:<br>NA                |
| 9                                                                                                                                                                                                                                                                                                                | KEYLESS REMOTE ENTRY<br>(INCLUDES TWO (2) FOBS TO ENTER<br>THE VEHICLE)                  | 11 | EA | INCL                                                | STD                                        | STD                                      | INCL                           | INCL                                       | INCL                                      |
| 10                                                                                                                                                                                                                                                                                                               | ADDITIONAL FOB                                                                           | 11 | EA | \$ 300.00                                           | \$ 300.00                                  | \$ 199.00                                | \$ 189.00                      | \$ 189.00                                  | \$ 189.00                                 |
| 11                                                                                                                                                                                                                                                                                                               | STANDARD PAINT<br>(ATTACH NO ADDITIONAL COST PAINTS<br>LIST)                             | 11 | EA | SEE ATTACHED                                        | STD                                        | SEE ATTACHED                             | SEE ATTACHED                   | SEE ATTACHED                               | SEE ATTACHED                              |
| 12                                                                                                                                                                                                                                                                                                               | EXTRA COST PAINT<br>(ATTACH EXTRA COST PAINTS LIST)                                      | 11 | EA | SEE ATTACHED                                        | NA                                         | NA                                       | SEE ATTACHED                   | SEE ATTACHED                               | SEE ATTACHED                              |
| 13                                                                                                                                                                                                                                                                                                               | SECOND POWER OUTLET                                                                      | 11 | EA | INCL                                                | STD                                        | STD                                      | INCL                           | INCL                                       | INCL                                      |
| 14                                                                                                                                                                                                                                                                                                               | TRAILER TOWING PACKAGE<br>(DEDUCT)                                                       | 11 | EA | DEDUCTION BID PRICE:<br>\$ 1,076.00                 | DEDUCTION BID PRICE:<br>\$ 1,050.00        | DEDUCTION BID PRICE:<br>\$ 397.00        | DEDUCTION BID PRICE:<br>NA     | DEDUCTION BID PRICE:<br>NA                 | DEDUCTION BID PRICE:<br>\$<296.00>        |
| 15                                                                                                                                                                                                                                                                                                               | TWO WHEEL DRIVE<br>(DEDUCT)<br>PLEASE CIRCLE FWD OR RWD:<br>FWD RWD                      | 11 | EA | DEDUCTION BID PRICE:<br>\$ 2,386.00<br>RWD          | DEDUCTION BID PRICE:<br>\$ 2,386.00<br>RWD | DEDUCTION BID PRICE:<br>\$ 997.00<br>FWD | DEDUCTION BID PRICE:<br>\$ RWD | DEDUCTION BID PRICE:<br>\$ 1,719.00<br>RWD | DEDUCTION BID PRICE:<br>\$<515.00><br>RWD |
| 16                                                                                                                                                                                                                                                                                                               | PROTECTIVE SAFETY CAGE POSITION<br>DETERMINED BY THE FLEET MANAGER                       | 11 | EA | N/A                                                 | NA                                         | \$ 1,197.00                              | NA                             | NA                                         | NA                                        |
| 17                                                                                                                                                                                                                                                                                                               | ELECTRONIC STABILITY/ROLL OVER<br>TRACTION CONTROL SYSTEM<br>(IF NOT STANDARD EQUIPMENT) | 11 | EA | INCL                                                | STD                                        | STD                                      | INCL                           | INCL                                       | INCL                                      |

|                    |                                                                                                                                                                                                   |    |      |                                                       |                                                                |                                                                                              |                            |                            |                            |
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| 18                 | REVERSE SENSING SYSTEM                                                                                                                                                                            | 11 | EA   | \$ 2,610.00<br>INCL ITEM 5                            | STD                                                            | STD                                                                                          | \$ 441.00                  | \$ 401.00                  | INCL                       |
| 19                 | DUAL MODE INTERIOR TEMPERATURE SYSTEM<br>(IF NOT STANDARD EQUIPMENT)                                                                                                                              | 11 | EA   | INCL                                                  | STD                                                            | STD                                                                                          | NA                         | NA                         | NA                         |
| 20                 | PROTECTIVE VINYL BODY MOLDING<br>(DEALER INSTALLED IF NOT STANDARD EQUIPMENT)                                                                                                                     | 11 | EA   | N/A                                                   | NA                                                             | \$ 399.00                                                                                    | \$ 350.00                  | \$ 350.00                  | \$ 350.00                  |
| 21                 | DEALER INSTALLED REAR WINDOW DEFROSTER<br>(LAW ENFORCEMENT ONLY)                                                                                                                                  | 11 | EA   | INCL                                                  | STD                                                            | NA                                                                                           | NA                         | INCL                       | INCL                       |
| 22                 | BRAKE CONTROLLER<br>(IF NOT STANDARD EQUIPMENT)                                                                                                                                                   | 11 | EA   | INCL PER SPEC                                         | \$ 1,195.00                                                    | \$ 297.00<br>DEALER                                                                          | \$ 350.00                  | \$ 435.00                  | NA                         |
| 23                 | REAR VISION CAMERA<br>(IF NOT STANDARD EQUIPMENT)                                                                                                                                                 | 11 | EA   | INCL                                                  | STD                                                            | STD                                                                                          | INCL                       | INCL                       | INCL                       |
| 24                 | ADDITIONAL MANUFACTURER WARRANTY COST(S)<br>SPECIFY YEARS AND MILES:                                                                                                                              | 11 | EA   | \$ 3,500.00<br><br>7 YR/100,000 MILE<br>COMPREHENSIVE | \$ 3,595.00<br><br>5 YR 100,000 MILE<br>\$100.00 DED. MAX CARE | NC<br><br>5 YEAR/100,000 MILES<br>PWR TRAIN &<br>5 YEAR/100,000 MILES<br>ROADSIDE ASSISTANCE | CALL FOR<br>OPTIONS        | CALL FOR<br>OPTIONS        | CALL FOR<br>OPTIONS        |
| 25                 | DROP SHIPMENT CHARGES <u>PER MILE</u><br>OUTSIDE THE LINCOLN AREA<br><br>(DROP SHIPMENT CHARGES APPLY TO<br>VEHICLES PURCHASED BY POLITICAL<br>SUBDIVISIONS AND OTHER DIVISIONS<br>OF GOVERNMENT) | 1  | MILE | <br><br>\$3.00<br>PER MILE                            | <br><br>\$1.25<br>PER MILE                                     | <br><br>\$2.00<br>PER MILE                                                                   | <br><br>\$2.00<br>PER MILE | <br><br>\$2.00<br>PER MILE | <br><br>\$2.00<br>PER MILE |
| Payment Terms:     |                                                                                                                                                                                                   |    |      |                                                       | 0 30                                                           | 0 30                                                                                         | 0 30                       | 0 30                       | 0 30                       |
| Delivery Days ARO: |                                                                                                                                                                                                   |    |      | 120                                                   | 90 TO 120                                                      | 35/120                                                                                       | 30-120                     | 30/120                     | 30/120                     |
| Comments:          |                                                                                                                                                                                                   |    |      |                                                       |                                                                |                                                                                              |                            |                            |                            |